OUR MISSION

The Hornet Club mission is to aid in the recruitment, retention, and development of nearly 500 student-athletes who compete in 21 Division I sports at Sacramento State. Our goal is to provide financial support for athletic scholarships, facilities, student-athlete programming, team operations and other program needs for Sacramento State Athletics.

Your support provides our student-athletes with the resources necessary for them to succeed on the field of play, in the classroom and out in the community.
Dear Hornet Fans,

On behalf of Sacramento State Athletics, I want to thank you for your continuous support of our program. We are extremely proud of our student-athletes’ achievements on and off the field and we are looking forward to another great 2018-2019 sports season. We need your support now more than ever as we strive to provide a premium student-athlete experience for our 21 varsity programs.

We are building something special here at Sacramento State. To be able to compete at the highest level, our program needs to continue to grow. Cost of attendance is the new norm across the country, upgrades to athletic facilities continue to push the bar higher, and tuition continues to increase which is the department’s largest budgetary expense.

As we look to the 2018-2019 season, we are excited for what is ahead. We are Sacramento’s University and take great pride in that. ONE CITY, ONE TEAM, ONE MISSION

#StingersUp

Mark Orr
Hornet Club Member and Athletics Director
## Year in Review

**Performing Over**

1,100 Hours of Community Service

### Financial

- **800** Hornet Club Members
- **400** New Members
- **$400,000** Raised in 2017-2018

### Overall

- **57** All-Conference Awards
- **2** MVP Awards
- **28** First Team All-Conference

### Academics

**Overall GPA**

- **7** Consecutive Semesters with Over 3.0 Average

#### Fall 2014-Fall 2017

- **Fall 2014**: 3.002
- **Spring 2015**: 3.021
- **Fall 2015**: 3.050
- **Spring 2016**: 3.086
- **Fall 2016**: 3.105
- **Spring 2017**: 3.122
- **Fall 2017**: 3.025

*Highest in School History

### Top Team Performance: (Overall GPA)

#### Men

- Men’s Tennis: 3.416
- Men’s Cross Country: 3.327
- Baseball: 3.077

#### Women

- Women’s Tennis: 3.685
- Women’s Golf: 3.512
- Gymnastics: 3.405

### 2018-19 Giving Guide

- Performed over 1,100 hours of community service

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2018-19 Giving Guide
WOMEN’S TENNIS

UNIFORMS $150
TENNIS RACKETS $200
STRINGS $200
SHOES $300
PRACTICE GEAR $150
TOTAL $1,000

FULL SCHOLARSHIP (AVG.) $24,173
OTHER EXPENSES $24,700
TOTAL $48,000+

MEN’S GOLF

CLOTHING $350
CLUBS $650
SHOES $350
BAG $150
TOTAL $1,500
2017-2018 ATHLETIC ACHIEVEMENTS

**Volleyball**
- Big Sky Regular Season Champions
- Big Sky Tournament Champions
- NCAA Tournament Participants

**Softball**
- Big Sky Regular Season Champions
- Big Sky Tournament Champions

**Top Team Performances**

**Scott Randall**
- Baseball
- Collegiate Baseball Freshman All-American

**Ben Sorenson**
- Football
- 1st Team All-Big Sky
- Associated Press FCS All-America Team
2017-2018 ATHLETIC ACHIEVEMENTS

OTHER ACACCOLADES

DARIUS ARMSTEAD
TRACK
NCAA DIV. I FIRST TEAM ALL-AMERICA

KENNEDY KURTZ
VOLLEYBALL
• BIG SKY CONFERENCE MVP
• 1ST TEAM ALL-BIG SKY

KYLEE KIM-BUSTILLOS
WOMEN’S SOCCER
• BIG SKY NEWCOMER OF THE YEAR
• 1ST TEAM ALL-BIG SKY

CORINNE VIDEN
WOMEN’S GOLF
• BIG SKY FRESHMAN OF THE YEAR
• 2ND TEAM ALL-BIG SKY
• ALL-PACIFIC REGION

CELINA MATTHIAS
SOFTBALL
• BIG SKY PITCHER OF THE YEAR
• 1ST TEAM ALL-BIG SKY
• ALL-PACIFIC REGION

SUZY BROOKSHIRE
SOFTBALL
• BIG SKY CONFERENCE MVP
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6 WAYS YOU CAN HELP

SUPPORTING THE HORNET CLUB ANNUAL FUND

The annual fund is the foundation of Sacramento State Athletics. The sole purpose is to create a premium student-athlete experience for all Hornets, by helping offset some of the Athletic Department’s biggest expenses in tuition/scholarships, facility upgrades, branding, and student-athlete programming.

*Former student-athletes, coaches, band members, cheerleaders and dancers please see page 9 for more information on the Block S Letterwinners Club.

MAKE A GIFT TOWARD A NEW PROJECT OR A SPORT

In order to give our student-athletes and coaches a competitive edge, we are in the midst of transforming our Athletics Campus, focusing on bringing key facilities up to modern standards of an elite athletics program, and having facilities that Hornet supporters can take pride in.

REFER A FRIEND TO BECOME A HORNET CLUB MEMBER

Help us grow our Hornet Club membership over 1,000 by referring a friend today. For every new member that you refer to join the Hornet Club (minimum Century Club Member $100), you and the new member will receive an invitation to visit with new Athletics Director Mark Orr. You can refer someone by contacting Julie Shutler, Hornet Club Annual Fund Director, or completing the new member referral form attached to the back cover.

SHOW YOUR SUPPORT IN THE STANDS

Home field advantage is vital for all of our 21 Hornet programs! Join us in the Nest, out at Hornet Stadium or Hornet Soccer Field and all of our other venues as you support our student-athletes. For season ticket information, see page 14, or call the Hornet Ticket Office at 916-278-2222.

ASK IF YOUR COMPANY PARTICIPATES IN A MATCHING GIFTS PROGRAM

Many companies will match your gift to Hornet Athletics, providing you with an opportunity to increase your support and overall impact on Sacramento State. Check with your place of employment on matching policies.

LEAVE A LASTING LEGACY

By establishing an athletics endowment, remembering Hornet Athletics in your estate planning, or by giving a leadership gift towards one of our capital projects.

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By establishing an athletics endowment, remembering Hornet Athletics in your estate planning, or by giving a leadership gift towards one of our capital projects.
HORNET CLUB PARTNERS WITH SNAP ADVANCE FOR NEW FUNDRAISING PLATFORM

MORE TRANSPARENT WITH FUNDRAISING GOALS AND RESULTS
This Platform is host to Three yearlong campaigns:
• Hornet Club Annual Fund
• Team Support
• Block S Letterwinners Club

Teams can also establish their own crowdfunding campaigns
• The Huddle
• Men’s and Women’s Basketball Summer School Scholarships
• Hornet Soccer Field Project
• Track and Field Annual Fund

THE SNAP ADVANCE PLATFORM ALLOWS US TO REACH MORE DONORS THAN EVER BEFORE.
– Julie Shutler, Hornet Club Annual Fund Director

PARTNERING WITH SNAP ADVANCE HAS REALLY ALLOWED OUR DEPARTMENT TO REACH MORE ALUMNI AND POTENTIAL SUPPORTERS IN THE COMMUNITY. THE EASE OF USE AND THE ABILITY TO EASILY SHARE OUR CAMPAIGNS IS SOMETHING THAT HAS BEEN INVALUABLE TO THE HORNET CLUB.
– Markus Jennings, Associate Athletics Director

SNAP ADVANCE

2018-19 GIVING GUIDE
The Hornet Club was founded on the goal and mission to provide private financial support for the Sacramento State Athletics Department. Though the Hornet Club has grown to incorporate other giving opportunities, the foundation still lies in the unrestricted giving to the Hornet Club Annual Fund. The Annual Fund’s sole purpose is to create a premium student-athlete experience for all Hornets, by helping fund some of the Athletic Department’s biggest expenses in scholarships, facility upgrades and enhancements, department branding, and student-athlete programming.

WE STILL NEED YOU! Your unrestricted support is more crucial than ever, with the rise in tuition and cost of attendance, a single in-state scholarship for the 2018-19 year will run over $24,000. As we continue to upgrade our facilities, the unrestricted dollars from Hornet Club Members will continue to impact our student-athletes on a daily basis. We encourage all of our Hornet Club Members to make unrestricted giving a priority.

IN 2017-18, THE HORNET CLUB ANNUAL FUND RAISED OVER $180,000 IN UNRESTRICTED SUPPORT OF OUR STUDENT-ATHLETES.

MAKE YOUR GIFT TODAY!
VISIT GIVING.HORNETSPORTS.COM

BY THE NUMBERS
• OVER $180,000 RAISED IN UNRESTRICTED FUNDS
• 95 DONORS GAVE OVER $1,000 LAST YEAR
• NEARLY 400 NEW MEMBERS
• 800 HORNET CLUB MEMBERS
**BLOCK S LETTERWINNERS CLUB**

An exclusive club for former Hornet student-athletes, athletic trainers, team managers, coaches, band members, dancers and cheerleaders who are committed to sustaining the green and gold spirit and Hornet Pride. The Block S Club reconnects all generations of former Hornets who competed for, and contributed to, Sacramento State.

Block S members enhance the overall experience for our student-athletes and lay the foundation for the future support of our program. Not only will you be a Block S member but also a Hornet Club member, and receive benefits associated with your gift level.

JOIN US for the all sport Block S reunion before the Homecoming football game, Saturday, October 20! For more information, visit www.giving.hornetsports.com.

**BLOCK S BENEFITS**
- Block S Designation and acknowledgment gift
- Special invitation to events and reunion for former athletic participants
- Hornet Club benefits that match an individual's giving level
- Chance for former athletes to work with current student-athletes on “Continuous Mentoring”
- Receive the exclusive Block S Letterwinners Club T-Shirt

**FUTURE HORNETS KIDS CLUB**

Do your kids want to join in on the Hornet fun? There is no better way to be part of the excitement than by joining the Future Hornets Kids Club. Membership will allow your children to cheer on the Hornets at all Sacramento State athletics events for FREE. They will also have the opportunity to meet Sac State student-athletes and coaches, participate in members-only contests, or even have Herky the Hornet visit their school!

**THE $25 MEMBERSHIP INCLUDES:**
- FREE General Admission to all regular-season home athletics events
- YOUTH General Admission price for up to two guests at the ticket window on game day
- Future Hornets Kids Club t-shirt, draw string backpack and personalized membership card
- Opportunity to be a part of the player tunnel at home football games
- Chance to be a ball boy/girl at basketball games
- Meet-and-greet autograph sessions with Sac State student-athletes

For more information, visit hornetsports.com or contact the Hornet Club!

*For families with multiple children, additional sign-ups after the first child get a $5 discount per membership*
ENDOWMENTS
The Heritage Club is an arm of the Hornet Club that provides donors the opportunity to invest in the long-term future of Sacramento State Athletics by establishing an endowment. Endowments allow us to invest your gift of $25,000 or more to generate growth of principal and a growing payout stream to ensure funding in perpetuity. When you establish an endowment, the funds are invested and the interest generated goes to the program of your choice, while the principal remains intact.

Scholarships are the most common use of endowment funds, but endowments may be created for program support as well. You may name the endowment in honor of an individual, family or group. Endowed Scholarships are particularly valuable to Athletics because they provide a perpetual source of scholarship income.

PLANNED GIVING
Make the ultimate gift by including Sacramento State Athletics in your estate plans. Planned giving is an increasingly popular way to give. By including a gift to Sacramento State Athletics in your estate plans, you gain the flexibility to provide life-changing opportunities to the student-athletes of the future, while enjoying the benefits of the present (including potential tax savings and life income possibilities). From bequests made in your will to gifts of retained real estate or retirement plans, planned gifts can provide essential sources of support to our Athletics Department and sports teams.

Deferred gifts help shape Sacramento State’s future and can help you make a more significant gift than you imagined possible.

DONOR RECOGNITION
In appreciation, Heritage Club members receive:

Name recognition on the Heritage Club Wall in the Athletics Center
A listing on HornetSports.com, the official website of Hornet Athletics
Special invitations to Hornet Club Events
Heritage Club recognition plaque

FACILITY NAMING OPPORTUNITIES

| All Sports | Student Athlete Study Lounge | 100,000 |
| Admin | Athletic Director’s Suite | 75,000 |
| Admin | Strategic Plan Wall | 15,000 |
| Admin | Hornet Club Office Suite | 50,000 |
| Admin | Athletic Center Lobby | Available* |
| Soccer | Stadium Naming Rights | Available* |
| Soccer | Field Naming Rights | Available* |
| Softball | Press Box Naming Rights | Available* |
| Baseball | Stadium Naming Rights | Available* |
| Baseball | Scoreboard/Video Board Naming Rights | Available* |
| Baseball | Press Box Naming Rights | Available* |
| Beach Volleyball | Facility Naming Rights | Available* |
| Tennis | Complex Naming Rights | Available* |
| Tennis | Court Naming Rights | Available* |
| Football/Track & Field | Stadium Naming Rights | Available* |

*For more details and pricing please contact Associate Athletics Director for External Affairs Markus Jennings at (916) 278-4271 or markus.jennings@csus.edu
CURRENT PROJECTS

SUMMER 2018 (NOT PICTURED)
THE NEST COURT REDESIGN (COLBERG COURT)

SOCCER & SOFTBALL RESTROOMS AND CONCESSIONS (Right)
Sacramento State has implemented a new priority point system. Points will be accrued starting with the 2010-2011 fiscal year. Priority points will determine seat priority for postseason play and provide a method to equitably distribute other membership benefits. Priority points will be emphasized and the sole tool used for distribution.

(For more information on your status please call the Hornet Club or Ticket Office)

**HOW TO EARN PRIORITY POINTS:**

**FINANCIAL DONATIONS:**
- 5 points per $100 donation for philanthropic gifts to the Hornet Club (unrestricted giving)
- 3 points per $100 donation for philanthropic gifts to a specific team (restricted giving)
- 1 point for every Hornet Club sponsored event attended

**TICKETS:**
- 2 points for each football, men’s and women’s basketball, and baseball season ticket purchase since 2010.

**OTHER:**
- 25 points for former student-athletes (one-time bonus)
- 10 points for Sacramento State Alumni, Faculty, and Staff (one time bonus)
- 50 points for first secure referral commitment and 10 points for every commitment thereafter

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**WHERE DO YOU RANK?**

Below is the ranking of current Hornet Club members by priority points, as of July 1, 2018. All priority seating and parking allocations are processed utilizing the priority points program.

**RANKING:**

1 - 4,996
50 - 632
100 - 332
150 - 212
200 - 182
250 - 146
300 - 93
Sacramento State Athletics is asking all Hornet Club members to recruit at least one new member to increase support for our program.

All participants will earn 50 priority points for the first secured commitment and 10 points for every commitment thereafter, while being entered into drawings for exclusive athletics rewards and experiences.

Additional prizes such as Hornet swag and unique game day experiences will be given to the individual who secures the most new memberships and the individual who raises the most dollars!
SEASON TICKETS & PARKING

SEASON TICKETS

2018 FOOTBALL SEASON TICKETS
• Hornet Club MVP (Chairbacks Section 213) Per Seat Donation: $250 Ticket Cost: $50
• West and East General Admission Prior to July 31st Ticket Cost: $50
• After July 31st Ticket Cost: $75

2018-19 BASKETBALL SEASON TICKETS
Men’s Basketball season ticket information
• Hornet Club Captain’s Club (Baseline Seats) Per Seat Donation: $500 Ticket Cost: $50
• Hornet Club MVP (Section 3) Per Seat Donation: $250 Ticket Cost: $50
• Hornet Club First Team (Section 2 & 4) Per Seat Donation: $125 Ticket Cost: $50
• General Admission (Section 1, 5 & 6) Ticket Cost: $100

2018-2019 WOMEN’S BASKETBALL SEASON TICKET INFORMATION
• Hornet Club MVP (Baseline Seats) Per Seat Donation: $250 Ticket Cost: $25
• Hornet Club First Team (Section 3) Per Seat Donation: $125 Ticket Cost: $25
• General Admission (Section 1, 2, 4, 5 & 6) Ticket Cost: $75

2019 BASEBALL SEASON TICKETS
• Hornet Club First Team (Chairbacks) Per Seat Donation: $125 Ticket Cost: $25
• General Admission (Bleachers) Ticket Cost: $100

(Members of the Hornet Club and all previous season ticket holders have first priority on new season tickets. For more information, please call the Hornet Ticket Office at (916) 278-2222.)

SEASON TICKET HOLDER BENEFITS

• Avoid long lines on game day
• First right to purchase away game or single game tickets before they are released to public (i.e. Causeway Classic)
• Included on future mailings for other Sacramento State athletics events
• First Priority on Golden 1 Center Games (MBB) or NCAA Tournament Tickets

HORNET CLUB DONATIONS

• First Team ($250+) Invitation to Women’s Basketball & Baseball Hospitality Events
• MVP ($500+) Invitation to Football Tailgate & Men’s Basketball Hospitality Events
• Captain’s Club ($1,000+) Invitation to President’s Terrace and Athletic Director’s Terrace (FB)
• Athletic Director’s Club ($2,500+) Invitation to Athletic Director’s Spring Reception
**PARKING INFORMATION**

**FOOTBALL (HORNET STADIUM)**
$10 Per Vehicle or $25 per RV for parking in Lot 8 (Home Tailgate), Parking Structure III & Lot 10 (Standard Parking) and Lot 8 (Visiting Team Tailgate)

**BASKETBALL, VOLLEYBALL & GYMNASTICS (THE NEST)**
$10 per vehicle in (New) Parking Structure V

**BASEBALL AND SOFTBALL**
Day Games: Free parking on TOP FLOOR of Parking Structure I one hour prior to first pitch

Night Games: Free parking in student section of Parking Structure I one hour prior to first pitch

**TRACK & FIELD (HORNET STADIUM)**
Free Parking in Parking Lot 7, 8, 9 and 10 and in Parking Structure III

FOR ALL OTHER SPORTING EVENTS PLEASE STAY TUNED TO HORNETSPORTS.COM FOR PARKING INFORMATION

**MAP LEGEND**
1. Athletics Center
2. Hornet Field
3. The Nest
4. Shea Stadium
5. John Smith Field
6. Hornet Stadium
7. Hornet Club
8. Parking
<table>
<thead>
<tr>
<th>BENEFITS</th>
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<tbody>
<tr>
<td>Exclusive Invitations and Communications</td>
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<tr>
<td>Support the Education of a Hornet Student-Athlete (Receipt for Tax Purposes)</td>
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<td>Block S Designation and invitation to exclusive Block S Events</td>
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<td>Annual invitation to Hornet Club Appreciation Event</td>
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<tr>
<td>Family Fun Pass (does not include football, men's basketball, women's basketball and baseball)</td>
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<tr>
<td>Complimentary access to football pregame tailgate, Hornet Club parking, and basketball pre-game social*</td>
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<tr>
<td>Reserved parking spot for home football games*</td>
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<tr>
<td>Invitation to Athletic Director’s Terrace or President’s Terrace during the football season</td>
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<tr>
<td>Exclusive Access to the Athletic Director’s Terrace during Hornet Football Games</td>
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<tr>
<td>Invitation to Athletic Director Private Spring Reception</td>
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<tr>
<td>Lunch or Dinner with the head coach of your choice</td>
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<td>VIP sideline experience for a home or away football game**</td>
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<td>Invitation for two (2) for a team travel opportunity with any sport</td>
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<tr>
<td>Invitation for two (2) for a team travel opportunity with any sport</td>
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*Access to parking, tailgating, pregame social requires season tickets to football, men's basketball or women's basketball
**Responsible for travel to and from game

lease contact the Hornet Club at (916) 278-4263 if you have any questions on your benefits
FAQ

1. **Who can join the Hornet Club?**
   A. Sacramento State Fans and supporters are encouraged to join the Hornet Club. You do not have to be a former student-athlete or Alumni of Sacramento State to join the Hornet Club.

2. **Is my contribution to the Hornet Club tax deductible?**
   A. Yes, the Hornet Club is a 501(c)(3) tax exempt organization. Gifts made to the Hornet Club qualify for the charitable contribution deduction under IRS Code Section 170(b)(1)(A). IRS Code also requires the Hornet Club to provide the donor with the amount of benefits received. Under the recently amended IRS Tax Code Section 170(f), gifts associated with the right to purchase tickets (either directly or indirectly) to athletic events at a stadium of the institution of higher learning are no longer deductible as a charitable contribution. Please refer to our member benefits chart for more information on benefits. Gifts not associated with the right to purchase tickets continue to qualify for the charitable contribution deduction. The Hornet Club recommends consulting your tax advisor regarding your individual income tax situation.

3. **If I give to a specific sport, am I a Hornet Club Member?**
   A. Yes, all donors to Sacramento State Athletics are Hornet Club Members.

4. **What is the difference between the Hornet Club Annual Fund and Team Support?**
   A. While both methods of giving benefit our student-athletes and sports teams, giving unrestrictedly to the Hornet Club Annual Fund allows for the athletics department to utilize the donations in the best benefit for the athletic department and student-athletes. These funds can be used to offset scholarship costs, facility upgrades, additional department branding and specific student-athlete programming. Supporting your favorite Hornet Sports teams is important too, this funding goes to the individual program’s needs, such as foreign trips, sport equipment, and student-athlete meals.

5. **How do I stay connected?**
   A. Hornet Club Membership allows our donors to be part of the Hornet Family. Between our weekly newsletters, football tailgating, and our pregame socials, our Hornet Club members are connected to the overall success of Sacramento State Athletics.

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**Hornet Club Membership Form**

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<tr>
<th>Name</th>
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<th>Home Address</th>
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Please make checks payable to: University Foundation at Sacramento State

Please return form with payment to: Sacramento State Athletics Attn: Hornets Club | 6000 J Street | Sacramento, CA 95819-6099

For more information on the Hornet Club, call (916) 278-4263 or visit www.hornetsports.com

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**Hornet Club Annual Fund**

$100 Level $1,000 Level $250 Level $2,500 Level $500 Level Other

**Other**

**Total Hornet Club Donation:** $
I WANT TO SUPPORT SACRAMENTO STATE ATHLETICS:

Name:__________________________________________
Referred by:____________________________________
Address:________________________________________
City/State/Zip:___________________________________
Email:__________________________________________
Phone:__________________________________________

I have enclosed a check made payable to University Foundation at Sacramento State
I will pay by credit card:
Visa    Mastercard    AmEx    Discover

In full now    _____________
Or ( ) monthly installments of $ _____________

each for a total of $ _____________
Credit card # $ _____________
Exp. Date $ _____________
Name as it appears on card ______________________________________

Signature:_______________________________________
I have enclosed the matching gift form for my (or my spouse’s/partner’s) company.

For more information on the Hornet Club, call (916) 278-4263 or visit www.hornetsports.com